

CURRICULUM VITAE

ULISES CASTELLON, CPCU, RPA

Ulises Castellon, CPCU, RPA has worked as a claims professional for over thirty-five years. In 1996, he became associated with Fire Cause Analysis, a premier forensic investigation and engineering firm, and is currently Chief Operating Officer. He is also the principal of a consulting business, Claims Analysis serving clients as an insurance consultant and expert witness.

Ulises has managed numerous first and third-party cases through litigation and has extensive deposition and trial testimony experience in a variety of jurisdictions. In addition, he regularly teaches courses on issues ranging from Arson and Fraud Investigation to Fair Claims Practices. He has presented nationally at PLRB on numerous occasions and at various statewide organizations. He is a co-author of Scientific Evidence and Expert Testimony, Chapter 6 – Origin and Cause of Fire. In addition he is a contributing author of The Institutes Associate In Claims (AIC) 31 Insurance Designation on Investigating Losses Caused by Fire, Lightning, Smoke, and Explosion, The Fire Investigation Team & Investigating a Suspicious Fire Loss.

Ulises is bilingual and has acted as a media spokesperson for local news and information programs, including Spanish-speaking television.

Professional Affiliations

- Society of Property and Casualty Underwriters
- Sacramento Valley Chapter CPCU Board of Directors
 - President: 1997 – 1998
- California Conference of Arson Investigators
- Northern California Fraud Investigators Association
- Insurance Education Association – Instructor
- Insurance School of the Pacific – Instructor
- Western Insurance Information Service – Speaker
- California Insurance Education Foundation – Advisory Board
- National Fire Prevention Association

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Government Work

- Member of Governor's Task Force on Vehicle Theft (1986 – 1989)
- Panelist before California Senate Committee on Judiciary Concerning Auto Fraud (1991)

Publications

- Spoliation of Evidence or NOT – A Forensic Fire Investigation Perspective for the SIU Today Magazine June 2025
- Spoliation of Evidence or NOT – A Forensic Fire Investigation Perspective for the Anti – Fraud Alliance (AFA) Newsletter – February 2025
- Arson & the Zombie Apocalypse for the Anti – Fraud Alliance (AFA) Newsletter – February 2021
- Scientific Evidence and Expert Testimony (co-author):
 - Chapter 6 – Origin and Cause of Fire. CEB 2016.
 - Library of Congress # 2014957967
- Property Claims Adjusting – Survival Guide: Claims People Magazine, Summer 2000
- Year 2000 – Coverage for the New Millennium: Claims People Magazine, October 1998
- Watercraft Claims – Calming the Rough Waters: Claims People Magazine, June 1998
- Computer Animation as a Claim's Tool: Claims People Magazine, September 1997
- A Flood Adjuster's Survival Guide: Claims People Magazine, March 1997

Speeches/Presentations/Training

- CCNC Conference – "Water Damage Claims-Unravel the Mystery" – Sacramento, CA – August 2025
- Mercury Insurance Training – "Another Look at Ethics" – Webinar – August 2025
- IASIU S/W Florida Chapter & NICB – "Arson Investigations that Sizzle" – Webinar – July 2025
- NASP Training – "I Walk the Line – Avoiding Spoliation as a Claims Adjuster" – Webinar – July 2025
- Mercury Insurance Training – "Paradise Lost – A Deep Dive into the Lahaina Fire Tragedy" – Webinar – June 2025
- LA/OC IASIU Training – "Arson Investigations that Sizzle" – Hybrid – In Person/Webinar – May 2025
- PLRB Claims Conference "Adjusters, Fire Claims, & 21st Century Technology" – March 31, 2025 & April 2, 2025
- Mercury Insurance Training – "Earth, Wind, & Fire! – An Overview of Wildland Fire Issues" – Webinar – April 2025
- PNW CPCU Chapter – "Another Look at Ethics" – Webinar – March 2025

- El Camino CPCU Chapter – "Another Look at Ethics" – Webinar – March 2025
- San Diego CPCU Chapter – "Another Look at Ethics" – Webinar – March 2025
- AICA – "Fire Investigation & Analysis of an Evolving Solar Power Industry" – Phoenix, AZ – Feb. 2025
- Mercury Insurance Training – "Large Loss Fire – A Team Approach" – Webinar – Feb. 2025
- Safeway Insurance Training Presentation – "Vehicle Fire Investigations – Don't Get Burned" – Monrovia, CA – Jan. 2025
- AAA SoCal Training Presentation – "Vehicle Fire Investigations – Don't Get Burned" – Gardena, CA – Jan. 2025
- Fall Back into Education "Water Claim Damages – Unravel the Mystery" & " Fire & Explosion Investigations that Sizzle" – Sacramento, CA – Oct. 2024
- OR IASIU Chapter – "Arson Investigations that Sizzle" – Tigard, OR – Oct. 2024
- Mercury Insurance Training – "Fire Spread – Hidden Claims Exposures" – Webinar – Oct. 2024
- NASP 2024 Annual Conference – "Battery and Electric Vehicle (EV) Fires – Where's the Juice" – Phoenix, AZ – Oct. 2024
- CIGA Insurance Training – "The DNA of Fire Investigations – Don't Get Burned" – Webinar – Sept. 2024
- WSATI Annual Training – "Battery and Electric Vehicle (EV) Fires – Where's the Juice" – Palm Springs – Sept. 2024
- PLRB National Conference – "Adjusters, Fire Claims & 21st Century Technology" – Boston, MA – Sept. 2024
- FL CPCU Chapter – "Battery and Electric Vehicle (EV) Fires – Where's the Juice" – Webinar – Sept. 2024
- PLRB Central Claims Conference – Fire Investigations & Analysis in an Evolving Solar Power Industry – St Louis, MO – Aug 2024
- Mercury Insurance Training – Ethics and the Claims Professional – Webinar – Aug 2024
- CPCU AZ Chapter Luncheon Meeting – Battery and Electric Vehicle (EV) Fires: Where's the Juice? – Phoenix, AZ – Aug 2024
- Geico Insurance Training – Battery and Electric Vehicle (EV) Fires: Where's the Juice? – Berkeley, CA – Aug 2024
- PLRB Western Regional Adjusters Conference – Battery and Electric Vehicle (EV) Fires: Where's the Juice? – Anaheim, CA – June 2024
- Mercury Insurance Training – "Property, Liability & Subrogation Fire Exposures" – Webinar – June 2024
- Geico Insurance Training – "Vehicle Arson & EV Fires" – Webinar– June 2024

- Sacramento Valley CPCU Chapter – "Ring of Power: A Survival Guide for Insurance Professionals" –Sacramento, CA – May 2024
- Combined Claims Conference "Fire Investigations and Analysis in an Evolving Solar Power Industry" – Hyatt Regency OC, Garden Grove, CA – May 2024
- Mercury Insurance Training – "Arson Investigations that Sizzle"– Webinar – April 2024
- Annual Anti-Fraud (AFA) Conference – "Fire Investigations and Analysis in an Evolving Solar Power Industry & Battery and Electric Vehicle (EV) Fires – Where's the Juice?"– Monterey, CA – Apr 2024
- AAA SoCal Training Presentation – "Battery and Electric Vehicle (EV) Fires – Where's the Juice?" – Costa, Mesa – Apr 2024
- NASP 2024 Conference – "Fire Investigations and Analysis in an Evolving Solar Power Industry" Hershey, PA – Mar 2024
- PLRB 2024 Claims Conference – “Adjusters, Fire Claims & 21st Century Technology” Boston, MA – Mar 2024
- NGIC Training Workshop – "Vehicle Arson Investigations that Sizzle" Berkeley, CA– March 2024
- AICA Training – "Ethics and The Claims Adjuster" Phoenix, AZ – Feb 2024
- Mercury Insurance Training – "Fire Pattern Analysis for Claims Handlers"– Webinar – Feb. 2024
- The Institutes | Enterprise Education Strategy – Detecting Insurance Fraud – Webinar – Jan 2024
- IASIU So-Cal Chapter Meeting – Arson Investigations that Sizzle – Jan 2024
- Mercury Insurance Training – "Battery and Electric Vehicle (EV) Fires – Where's the Juice?" Webinar – Dec. 2023
- Pacific Claims Executive Association Conference (PCEA) – "SIU Minefields from the Trenches" Fort Worth, Texas – Nov. 2023
- WSATI NorCal Conference – "Car-be-Queing – Vehicle Arsonists – Liar, Liar Pants on Fire" – So. Lake Tahoe, Nevada – Oct. 2023
- Mercury Insurance Training – "Ethics and the Claims Adjuster" – Webinar – Oct. 2023
- CPCU In2Risk 23 Conference – Fire Investigations and 21st-Century Technology – Washington, DC – Oct. 2023
- Orange Empire CPCU Chapter – "Ring of Power: A Survival Guide for Insurance Professionals" Webinar – Sept. 2023
- CCNC – "Fire Investigation and Analysis of an Evolving Solar Power Industry" – Palisades Tahoe – Aug. 2023
- Mercury Training – Claims Investigations – Subro, Arson & Other Exposures – Webinar – Aug. 2023

- PRLB Western Regional Adjusters Conference – "Fire Investigation and Analysis of an Evolving Solar Power Industry" – Allen, TX – June 2023
- Mercury Insurance Training – "Fire Explosion Investigations that Sizzle" – Webinar – June 2023
- AAA SoCal Training – Vehicle Fire Investigation (Electrical Vehicle Fires) – Perris, CA June 2023
- AAA SoCal Training – Vehicle Fire Investigation (Electrical Vehicle Fires) – Gardena, CA June 2023
- AAA SoCal Meeting – "Arson Investigation in a Post Covid World!" – April 2023
- Annual Anti – Fraud (AFA) – "Arson Investigation in a Post Covid World!" – Monterey, CA – April 2023
- PRLB Conference – "Adjusters, Fire Claims, and 21st Century Technology" – Orlando, FL – March 2023
- Mercury Insurance Training – "Fire Investigation and Analysis of an Evolving Solar Power Industry" – Webinar – Feb 2023
- Mercury Insurance Training – "Spoliation & the Claims Adjuster" – Nov 2022
- IASIU So. Cal Chapter – "Earth, Wind and Fire – An Overview of Wildland Fire Issues" – Nov 2022
- In2Risk – "Jedi Response: Predictability and Modeling of Wildfires and Other Natural Catastrophes" – Nov 2022
- NASP Conference – "Car – Be – Queing – Vehicle Arsonists – Liar Liar Pants on Fire" – Nov 2022
- CPCU Pacific NW I – Day – Seasons of Change at the Needle – "Ring of Power" – Nov 2022
- MJ Hall – Agent & Broker Training – "Another Look at Ethics and Ethics – Insurance & Beyond" – Stockton, CA – Oct 2022
- AIG Commercial/Heavy Equip. Group – "Vehicle Fire Investigations – Don't Get Burned!" – Webinar – Oct 2022
- AIG Consumer/PCG Group – "Vehicle Fire Investigations – Don't Get Burned!" – Webinar – Oct 2022
- PRLB Large Loss Conference – "Wildfire Residential Claims: Large Losses on Steroids" – Phoenix, AZ – Oct 2022
- Nationwide SIU Training Academy – "Anatomy of An Arson – From Claim to Trial" – Webinar – Sept 2022
- Mercury Insurance Training – "Daubert Challenge and Beyond...The Used and Abuse of Expert Witnesses for Fun and Profit" – Webinar – Sept 2022
- San Diego IASIU Conference – "Armageddon? A Case Study in Handling a Large Commercial Loss During a Pandemic" – San Diego, CA – Sept 2022

- CCNC Conference – Adjuster Coverage Tools for Property Losses – Squaw Valley Tahoe, CA – Aug 2022
- Combined Claims Conference (CCC) – Adjusters, Robots & Internet & Things Oh My! – Anaheim, CA – Aug 2022
- NorCal Assessors Association – Earth, Wind and Fire – An Overview of Wildland Fire Issues – S. Lake Tahoe – Aug 2022
- Nationwide SIU Training Academy – From Everest to Arsonist – Suicide in the Courtroom – Webinar – July 2022
- WSATI Carbeque Burn & Learn – The DNA of Fire Investigations & Vehicle Fire Investigations – Don't Get Burned – Long Beach, CA – July 2022
- Mercury Insurance Training – Ethics Insurance & Beyond – Webinar – July 2022
- Mercury Insurance Training – Fire Investigation in a Post Covid World – Webinar – May 2022
- Mercury Insurance Training – The DNA of Fire Investigations – Webinar – Apr 2022
- CPCU Roadshow – Jedi Response: Predictability and Modeling of Wildfires and Other Natural Catastrophes – Webinar – Apr 2022
- Wawanesa Training – Earth, Wind, Fire – Webinar – Apr 2022
- PRLB – Adjusters, Fire Claims & 21st Century Technology – San Antonio, TX – Apr 2022
- PNW CPCU Chapter – Another Look at Ethics – Webinar – Mar 2022
- El Camino CPCU Chapter – Ethics – Insurance and Beyond – Webinar – Mar 2022
- Arizona Insurance Claims Association (AICA) – Fire Investigation in a Post Covid World – AZ – Feb 2022
- Mercury Insurance Training – Adjuster's Tools – Arson & Fire Investigation – Webinar – Jan 2022
- Mercury Property Staff Training – "Large Loss Fires – A Team Approach" – Webinar – May 2021
- Geico SIU Training – "Auto Arson in a COVID – 19 World" – Webinar – May 2021
- Mercury Property Staff Training – "Arson Investigation in the 21st Century – Tactics, Tools & Tech – Webinar – April 2021
- AICA Mtg – "Bad Faith Nightmares – Recent Trends & Themes" – Webinar – April 2021
Hagerty Insurance
- Training – "Vehicle Fire Investigations – Don't Get Burned" – April 2021
- AZ CPCU Chapter Mtg. – " Ethics – Insurance and Beyond" – Webinar – March 2021
- Mercury Insurance – "Fire Liability Training" – Webinar – February 2021
- Mercury Insurance – ""Fire and Explosion Investigations That Sizzle" – Webinar – January 2021

- Liberty Mutual Western Region Team of SIU Investigators – "From Everest to Arsonist – Suicide in the Courtroom" & "Vehicle Fire Investigations – Don't Get Burned" – San Diego, CA March 2020
- Combined Claims Conference – "Large Loss Fires – A Team Approach" – Garden Grove, CA – March 2020
- Oregon Claim Adjusters Association – "Hot Topics in Product Fires: Hoverboards, E – cigs, Smart Meters, Drones and More" – Portland, OR – February 2020
- Los Angeles CPCU Chapter Meeting – "What's Burnin'? Hash Browns or Hash Oil?" Los Angeles, CA. – January 2020
- In November 2019, Valerie Cammisso, Executive Director of The Institute/CPCU Society asked Ulises Castellon to provide a written testimonial about investing in yourself, the value of education and being a CPCU – Submitted November 19, 2019.
- NASP Subro College – Subro College 600 Module 1 – "Hash Browns, Hash Oil and Burning Household Products" – To be presented via webinar as part of a webinar course series – Videotaped November 2019
- SCFIA Annual Conference – "What's Burnin' – Hash Browns or Hash Oil" – Palm Springs, CA – Nov 2019
- SCFIA Annual Conference – "Navigating the SIU Minefield" – Palm Springs, CA. – November 2019
- Rancho Cucamonga IASIU – "Earth, Wind and Fire – An Overview of Wildland Fire Issues" Rancho Cucamonga, CA – November 2019
- San Diego IASIU – "Earth, Wind and Fire – Origin, Cause & SIU Investigations" – San Diego, CA – November 2019
- Sacramento Valley CPCU Chapter Mtg – "From Everest to Arsonist – Suicide in the Courtroom" Sacramento, CA – November 2019
- Southern Calif. Claims Assoc. – "Hot Topics in Product Fires: Hoverboards, E – cigs, Smart Meters, Drones & More" & "Ethics & the Claims Adjuster" Temecula, Ca. – October 2019
- Oregon Chapter IASIU Annual Insurance Fraud Conference – "Navigating the SIU Minefield" Portland, OR. – October 2019
- CPCU Claims Insurance Group Annual Mtg. – "Wildfire Technology, Underwriting Claims..." New Orleans, LA. – Sept. 2019
- Oregon CPCU Chapter – "Earth Wind & Fire – An Overview of Wildland Fire Issues" Tigard, OR. – Sept. 2019
- PLRB Regional Adjusters Conference – "Fire & Arson Investigation Tips for Adjusters 2019" Minneapolis, MN. – Sept. 2019

- Claims Conference of N. Calif. – "Navigating the SIU Minefield" – Squaw Valley, Ca. August 2019
- IASIU SoCal Chapter – "True Lies – An Arson Case Study" – Rancho Cucamonga, Ca. May 2019
- AICA Chapter – "Large Loss Fires – A Team Approach" – Phoenix, AZ – May 2019
- El Camino CPCU Chapter – "Hot Topics in Product Fires: Hover Boards, E – Cigs, Smart Meters, Drones and More" – Woodland Hills, Ca. – May 2019
- Geico SIU Conference – "Vehicle Arson Investigations – Don't Get Burned" – San Diego, Ca. May 2019
- AICP Meeting – "Large Loss Fires – A Team Approach" – San Francisco, Ca. – May 2019
- Oregon Claims Adjuster Assoc. Symposium – "Rules of Engagement: Claims – Handling Sensitivity and Survival" – Wilsonville, Ca. April 2019
- AFA 30th Annual Conference – "Vehicle Arson Investigations" – Monterey, Ca. – April 2019
- PLRB Claims Conference – "Adjusters, Fire Claims & 21st Century Technology" – Indianapolis, Ind. – March/April 2019
- NASP Litigation Skills Conference – "Hash Browns, Hash Oil and Burning Household Products" – Palm Springs, Ca. – March 2019
- Pacific NW CPCU – "Ethics – Insurance & Beyond" and "Another Look at Ethics" Bellevue, WA March 2019
- Combined Claims Conference – "What's Burnin' – Hash Browns, Hash Oil and the Internet of Things...Dude!" – Garden Grove, Ca. March 2019
- Servpro Training – "Large Loss Fires – A Team Approach" – Vista, Ca. Jan. 2019
- SCFIA Conference – "Everest to Arsonist – Suicide in the Courtroom" – San Diego, CA – Oct 2018
- CPCU Society Annual Meeting – "Bad Faith Nightmares: Recent Trends & Themes" San Diego, CA – Oct 2018
- AICA Meeting – Phoenix, AZ – "What's Burnin'? Hash Browns, Hash Oil & the Internet of Things" – Sept. 2018
- CPCU Oregon Chapter Meeting – "What's Burnin'? Hash Browns, Hash Oil & the Internet of Things" – Sept. 2018
- CCNC Conference – Lake Tahoe, CA. – "Large Loss Fires – A Team Approach" – Aug. 2018
- NAIIA Conference – Lake Tahoe, CA. – "Seven Deadly Sins of Adjuster Testimony" – June 2018
- SDIAA Training Day – San Diego, CA. – ("What's Burnin'?...Hash Browns or Hash Oil" – May 2018

- AICP Western Chapter – Sa Francisco, CA. – "Navigating the SIU Minefield" – May 2018
- CPCU San Diego Chapter Lunch & Learn – San Diego, CA. – "Ethics Insurance & Beyond" April 2018
- Mid – Valley Claims Assoc. – Stockton, CA. – "Ethics and the Claims Adjuster" – April 2018
- PLRB Claims Conference – Orlando, FLA – "Adjuster as Witness – Seven Deadly Sins" – April 2018
- NCFIA Conference – Monterey, CA. – "From Everest to Arsonist – Suicide in the Courtroom" April 2018
- CPCU Sacramento Chapter – Sacramento, CA. – "Ethics & the Claims Adjuster" – Mar. 2018
- CPCU Golden Gate Chapter – San Francisco, CA. – "Earth Wind & Fire – an Overview of Wildland Fire Issues" – Mar. 2018
- CCC Conference – Orange County, CA. – "Fire & Explosion Investigations that Sizzle" March 2018
- PSAA Chapter Meeting – Seattle, WA. – "Ethics and the Claims Adjuster" – Jan. 2018
- SDIAA Training – "Fire & Explosion Investigations that Sizzle" – San Diego, CA – Oct. 2017
- Oregon. Annual IASIU Mtg – "True Lies: An Arson Case Study" – Portland, OR – Oct. 2017
- Seattle CPCU I – Day – "Hover Boards, E – Cigs, Drones & More" – Seattle, WA – Oct. 2017
- SCFIA – "Fire & Explosion Investigations that Sizzle" – Palm Springs, CA – Oct. 2017
- CCNC Conference – "The DNA of Fire Investigations" – McClellan Park, CA – Sept. 2017
- Roseville Fire Dept. – "Burn & Learn Live Burn & Workshop – Roseville, CA – Sept. 2017
- SCCA Summer Classic Seminar – "Another Look at Ethics" – "Ethics & the Claims Adjuster" "The DNA of Fire Investigations" – Temecula, CA – July 2017
- So. Bay Insurance Professionals Assoc. – "Vessel Fire Investigations" & "Vehicle Fire Investigations" – Torrance, CA – June 2017
- PLRB Western Reg. Conf. – "Fire & Explosion Investigations that Sizzle" – Riverside, CA June 2017
- Spokane CPCU Society – "Bad Faith Nightmares: Recent Trends & Themes" – Spokane, WA June 2017
- Servpro Training – "The Seven Deadly Sins of Adjuster Testimony" – Vista, CA May 2017

- Oregon CPCU Chapter Mtg. – "Anatomy of an Arson" – Lake Oswego, OR – May 2017
- AICA Meeting – "The Seven Deadly Sins of Adjuster Testimony" – AZ – Apr. 2017
- NCFIA Conference – "Navigating the SIU Minefield" – Monterey, CA – Apr. 2017
- Pacific NW CPCU Chapter Mtg. – "Fire Proofing Your Claim" – Tacoma, WA – Apr. 2017
- PLRB Claims Conference – "Adjuster as Witness: Seven Deadly Sins" – Boston – Mar. 2017
- National General Training – "Vehicle Fire Investigations" – Berkeley – Mar. 2017
- York Insurance Services Webinar – "Origin & Cause & NFPA 921 Basics" – Mar. 2017
- IAIP Regional VII Conference – "Fire Claims Investigation – Subro, Arson & Other Exposures" – Costa Mesa – Mar. 2017
- CCC Conference – "Anatomy of an Arson" – Orange County – Mar. 2017
- National General Training – "Vehicle Fire Investigations" – Ontario, CA – Feb. 2017
- CPCU I – Day – "Another Look at Ethics" – Orange Empire – Oct. 2016
- SCFIA 3 – Day Training Conference – "Seven Deadly Sins" – Palm Springs – Oct. 2016
- PCEA 2016 Fall Meeting – "Seven Deadly Sins & Bad Faith Nightmares" – Riverside, CA – Oct. 2016
- SDIAA – "Fire Claim Investigation: Subro, Arson & Other Exposures" – San Diego – Oct. 2016
- CDAA 2016 Fraud Symposium – "Auto Arson" – Orange County – Sept. 2016
- SCFIA Lunch & Learn Chapter Mtg. – "Anatomy of an Arson" – Downey, CA – Aug. 2016
- Red Shield Training Class – "Electrical Systems Training" – Portland, OR – July 2016
- SCCA Seminar – Fire Claim Investigation: Subro, Arson & Other Exposures" – Temecula, CA – July 2016
- PLRB Regional Conference – "Fire & Arson Investigation Tips for Adjusters" – Sacramento – June 2016
- Servpro Presentation – "Fire Claims Investigations" – Vista, CA – May 2016
- PLRB Insurance Services Expo – "Bad Faith Nightmares: Recent Trends & Themes" – San Antonio, TX – April 2016
- NCFIA Conference – "Earth, Wind & Fire" – Monterey, CA – March 2016
- AICA Monthly Meeting – "Fire Claims Investigations" – Arizona – March 2016
- CCC Conference – "Seven Deadly Sins" – Orange Co. – March 2016
- IAIP – 2016
- Region VIII Conference – "Anatomy of an Arson" – Burbank, CA – March 2016
- National General Monthly Training – "Vehicle Fire Investigations" – Ontario, CA – Feb. 2016

- South Bay Assoc. of Ins. Professionals – Everest to Arsonist & Earth, Wind & Fire – Torrance, CA – Jan. 2016
- SCFIA Conference – "True Lies – An Arson Case Study" – Palm Springs – Nov. 2015
- CDAA 2015 Fraud Symposium – "Auto Arson" – Orange County – Oct. 2015
- CPCU All Industry Day – "Education – Ring of Power" – Studio City – Oct. 2015
- WSATI – "Vehicle Arson Investigation" – So. Lake Tahoe, CA – Oct. 2015
- SCFIA Conference – "Seven Deadly Sins" – Palm Springs – November 2015
- Mid – Valley Claims Assoc. – UC to present "The DNA of Fire" – Stockton – Sept. 2015
- Central Coast Claims Assoc. – "Fire Claims Subrogation – A Practical Guide" – San Jose – May 2015
- SDIAA Chapter Meeting – "Vessel Fire Investigations" – San Diego – April 2015
- NCFIA Conference – "7 Deadly Sins" – Monterey – April 2015
- PLRB Claims Conference – Fire Claim Investigation: Subro, Arson & Other Exposures" – Anaheim, CA – March 2015
- CPCU San Gabriel Chapter Mtg. – "Ethics – Insurance & Beyond" – March 2015
- CPCU El Camino Chapter Mtg. – "Ethics – Insurance & Beyond – March 2015
- CCC Conference – "Vehicle Fire Investigations" – Orange County – March 2015
- EBCA Meeting – "The DNA of Fire" – Pleasant Hill, CA – Feb. 2015
- AICA – "True Lies – An Arson Case Study" – Scottsdale, AZ – Jan. 2015
- Sacramento Claims Assoc. – "Seven Deadly Sins" – Sacramento, CA – Jan. 2015
- NASP Chapter Mtg. – "Spoliation & the Claims Adjuster" – Southern CA – Sept. 2014
- CCNC Conference – "Seven Deadly Sins" – Sacramento – August 2014
- CPCU Golden Gate Chapter Mtg. – "The DNA of Fire" – San Francisco, CA – June 2014
- Mid – Valley Claims Assoc. – "Fire Proofing Your Claim" – Stockton, CA – May 2014
- CPCU Mtg. – "Fire Proofing your Claim" – Pasadena, CA – May 2014
- SDIAA Training Session – "Fire Claims Subrogation" – San Diego, CA – March 2014
- CCC Conference – "Fire Proof Your Claim" – Orange County – March 2014
- Sacramento Claims Assoc. – "The DNA of Fire Investigations" – Sacramento – January 2014
- Insurance Professionals of Sacramento – "The DNA of Fire Investigations" – Sacramento January, 2014
- SDIAA/CPCU All Industry Day Conference – "Everest to Arsonist" – San Diego, CA Oct. 2013
- SCFIA Conference – "Everest to Arsonist" – Palm Springs – Oct. 2013
- SCFIA Monthly Chapter Meeting – "DNA of Fire" – Sept. 2013
- Rule Company – "Fire Claims Subrogation" / "Earth, Wind & Fire" / "Fire Claims Subrogation" Pasadena, CA – Sept. 2013
- CCNC – "Everest to Arsonist" – Sacramento, CA – Sept. 2013

- CPCU Golden Empire Chapter Mtg. – "Everest to Arsonist" Bakersfield – Sept. 2013
- SCCA Conference – "DNA of Fire" – Temecula – July 2013
- Orange Empire CPCU Chapter Meeting – "Everest to Arsonist" – Orange County, CA – June 2013
- Grotefeld Law Firm – "30 Under 30" – Chicago, Ill. – May 2013
- Pacific Northwest CPCU Chapter – "Anatomy of an Arson" – Seattle, WA – May 2013
- El Camino CPCU Chapter Meeting – "DNA of Fire" – April 2013
- PLRB – "Fire Scenes: Environmental Risks – The Hidden Menace" – Boston, MA Mar. 2013
- CCAI Training Seminar – "The DNA of Fire" – San Luis Obispo – Mar. 2013
- NCFIA – "From Everest to Arsonist – A Case Study" – Monterey, CA – Mar. 2013
- CCC Combined Claims Conference – "Everest to Arsonist" – Long Beach, CA – Mar. 2013
- Central Coast Claims Assoc. Monthly Meeting – "Everest to Arsonist" – Feb. 2013
- State Farm – "The DNA of Fire Investigations" – Costa Mesa, CA – December 2012
- Rule Company – "The DNA of Fire Investigations" / "From Everest to Arsonist" – Pasadena, CA November 2012
- CAIIA Convention – "Earth, Wind & Fire" – Temecula, CA – October 2012
- CCNC Conference – "Ethics and the Claims Adjuster" – Sacramento, CA – August 2012
- PLRB/LIRB Claims Conference – "SIU Claims: Successfully Navigating the Minefield" – April 2012
- 2012 Combined Claims Conference – "Ethics and the Claim Adjuster" – March 2012
- El Camino Chapter CPCU – "Ethics – Insurance & Beyond" – Woodland Hills, CA – March 2012
- SCFIA 34th Training Conference – "DNA of an Arson Investigation" – November 2011
- PCAP – "Fire Claims Subrogation" – San Francisco, CA – November 2011
- San Diego Chapter CPCU – "Earth, Wind & Fire" – San Diego, CA – November 2011
- SCCA – "The DNA of Fire Investigations" – Rancho Mirage, CA – October 2011
- NAIIA Conference – "Earth, Wind & Fire" – San Diego, CA – September 2011
- CCNC Conference – "Ethics – Insurance & Beyond" – Sacramento, CA – September 2011
- SCCA Conference – "Earth, Wind & Fire" – Temecula, CA – July 2011
- PCAP – "Another Look at Ethics" – Emeryville, CA – May 2011
- NCFIA 22nd Annual Anti – Fraud Training Conference – "The Anatomy of an Arson Claim Investigation, Evaluation and Resolution – DON'T GET BURNED!" – April 2011
- Property Loss Research Bureau National Conference – (Co – presented with Doug Wood of Morris Polich & Purdy LLP) – "SIU Claims: Navigating the Minefield" – April 2011
- CAIIA – "Another Look at Ethics" – Sacramento, CA – April 2011

- Combined Claims Conference – (Co – presented with Doug Wood of Morris Polich & Purdy LLP) – "Navigating the SIU Minefield: Strategies for Success" – March 2011
- San Gabriel Chapter CPCU – Ethics and the Claims Adjuster – Pasadena, CA – March 2011
- El Camino Chapter CPCU – The DNA of Fire Investigations – Simi Valley, CA – Feb. 2011
- San Diego CPCU I – Day – Anatomy of an Arson – San Diego, CA – October 2010
- Pacific Specialty – Ethics & the Claims Adjuster – Menlo Park, CA – May 2010
- Sacramento Valley CPCU I – Day – Daubert Challenge and Beyond/ Earth, Wind & Fire Rancho Cordova, CA – May 2010
- Pacific Specialty – Spoliation and the Claims Adjuster / The DNA of Fire Investigations – Menlo Park, CA – May 2010
- So. California Combined Claims Conference – Anatomy of an Arson – Sex, Drugs & Rock n Roll – April 2010
- Pacific Specialty – Daubert Challenge and Beyond / Anatomy of an Arson / Earth, Wind & Fire – Menlo Park, CA – April 2010
- So. Cal. CPCU – Daubert Challenge and Beyond – Ventura, CA – April 2010
- SDIAA – Anatomy of an Arson – San Diego, CA – November 2009
- CPCU I – Day – Earth, Wind & Fire – Orange, CA – October 2009
- CPCU I – Day – Daubert Challenge and Beyond & Earth, Wind & Fire! – Woodland Hills, CA October 2009
- Fire Cause Analysis & CCAI – NFPA 921 Update – Fire Investigation and Litigation – July 2009
- CPCU – Orange Empire – Anatomy of an Arson – Orange, CA – June 2009
- CPCU – Anatomy of an Arson – San Gabriel, CA – April 2009
- Insurance Adjusters Workshop – Fire and Explosions Perils – NFPA 921 – Scottsdale, AZ – June 2008
- All Industry Day – Trial of an Arson Case – May 2008
- Central Arizona CPCU Educational Seminar – "Sex, Drugs and Rock and Roll – Anatomy of an Arson Claim!" – October 2007
- Claims Conference of Northern California – "Ethics and the Claim's Adjuster – A "Crime Scene Investigation" – September 2007
- Insurance Institute of America – Semester Class Instructor CPCU 530 – Legal Environment of Insurance – Spring 2006
- East Bay Adjusters Association – Your Claim File on Trial – May 2006
- Tokio Marine Insurance Company Independent Adjuster License Workshop – May 2006
- Insurance Institute of America – Semester Class Instructor AIC
- 35 – "The Property Claims Adjuster" – Spring 2004

- Property Loss Research Bureau [PLRB] – "Litigating the Fire Claim" – March 2004
- Inland Marine Underwrites Assn [IMUA] – "Large Loss Fires" – March 2004
- Farmers Insurance Group Panelist – "Vehicle Fraud Investigation" – January 2004
- Property Claims Forum Panelist – "Effective Subrogation" – January 2004
- Southern California Fraud Investigators Annual Conference Managing the Fire Case – November 2003
- Insurance Institute of America – Semester Class Instructor AIC 33 – "The Claims Environment" – Spring 2003
- Property Loss Research Bureau [PLRB] – "Litigating the Arson Case" – April 2003
- Insurance Institute of America – Semester Class Instructor AIC 36 – "Liability Claims Adjusting" – Fall 2002
- Northern California Claims Conference Panelist – "Creative Casualty Settlements" September 2000
- California State University, Sacramento Workshop – "Claims Issues" June 2000
- Property Loss Research Bureau [PLRB] – Panelist "Your Claim File on Trial". March 2000
- Insurance Education Association – Semester Class Instructor CPCU 7 "Management in Insurance". Fall 1999
- State Farm Insurance – Mock Trial Witness Testimony – "Arson Claim File" – October 1998
- Northern California Property Forum Annual Seminar Presentation – "Building Claims Scoping Skills" – October 1998
- Claims Conference of Northern California – Seminar Presentation – "Arson and Fraud Claims Handling" September 1998
- Insurance School of the Pacific – Japanese Insurance Professionals Workshop – "Insurance Fraud in the United States" August 1998
- Farmers Insurance Group – Claims Training Presentation – "Effective Claim Handling" July 1998
- California State University, Sacramento Presentation – "Insurance Fraud" June 1998
- Claims Conference of Nevada – Seminar Joint Presentation – "Your Claim File on Trial" May 1998
- Insurance Education Association – Semester Class Instructor CPCU 6 "The Legal Environment of Insurance" Spring 1998
- State Farm Insurance – SIU Claims Training. Presentation – "Managing the Claims Expert" January 1998
- State Farm Insurance – Claim Manager's Conference Joint Presentation. "The Impact of Technology on Insurance" – December 1997

- East – Bay Adjusters and Mt. Diablo Adjusters – Joint Training Meeting Mock Deposition – "Your Claim File on Trial" November 1997
- International Order of the Blue Goose – Sacramento Pond Annual Training Program Mock Deposition. "Theft Claims Handling" November 1997
- Insurance Education Assn. – Claims Training. Arson and Fraud Workshop. October 1997.
- California Casualty Insurance Co. – Manager's Workshop Presentation – Managing the Fire Claim. September 1997
- California Conference of Arson Investigators – Training Conference Mock Deposition – Spoliation of Evidence. July 1997
- The Dentist's Insurance Company – Claims Effectiveness Presentation. Video Presentation – Property Claims [Forms and Letters]. July 1997
- CSE Insurance Company – Claims Training Presentation. Workshop – Property Arson Claims. April 1997
- Fire Retardant Chemicals Assn. International – Conference and Training Seminar. Panelist – Product Liability Workshop. March 1997
- Cigna Insurance Company – Claims Effectiveness Presentation. Workshop – Fire Claim Handling. January 1997
- Farmers Insurance Group – Claims Effectiveness Presentation. Workshop – Subrogation Claim Handling. January 1997
- Chartered Property and Casualty Underwriters – Sacramento Valley Industry Day. Mock Trial Judge – "Fill the Potholes of the Telecommuting Highway" November 1996
- National Association of Insurance Women – California State Convention. Debate Panelist – "Examination Under Oath – A Tool or a Weapon?" July 1996

Litigation Management/Deposition/Trial Experience

CASE

Grayfer v. Wawanesa
LA County Superior Court,
California
BC 533 792

Maris v. Nevada Capital
Clark County District Court,
Nevada
A – 12 – 666139 – C

Combs v Schmidt et al
17th Judicial Court for
Winnebago County Illinois

INVOLVEMENT/RESULTS

- Deposition Testimony
- Trial Testimony

- Deposition Testimony

- Deposition Testimony

Keystone v Nevada Capitol
Insurance

- Deposition Testimony

Harris v Republic Indemnity
US District Court – Eastern
District

- Deposition & Trial
Testimony

Superior Court
El Dorado County

- Propane/Explosion
- Subrogation

- Case Management
- Deposition
- Trial Testimony

Superior Court
San Francisco County

- Bad Faith Action
- Riot Claim

- Claim Management
- Defense Judgment via
Motion
- Summary Judgment

Superior Court
Sonoma County

- Arson/Fraud
- Cancellation
- Bad Faith

- Case Management
- Deposition Testimony

Superior Court
Contra Costa County

- Concurrent
Causation

- Deposition Testimony

Superior Court
Alameda County

- Policy Cancellation
- Fraud
- Application
- Lien Holder

- Claim Management
- Deposition Testimony

Superior Court
Sacramento County

- Fire Loss
- Bad Faith
- Spoliation of
Evidence

- Case Management
- Deposition and Trial
Testimony
- Defense Verdict

Superior Court
Sacramento County

- Arson/Fraud
- Breach of Contract
- Bad Faith

- Case Management
- Deposition Testimony
- Arbitration Testimony
- Defense Verdict

Superior Court
Sacramento County

- Bad Faith
- Theft Claim

- Claim Management
- Deposition Testimony

Eastern District Court

- Bad Faith
- Fire Loss

- Case Management
- Trial Testimony
- Defense Verdict

Superior Court San

- Bad Faith

- Case Management

Francisco County	• Arson	• Defense Verdict
West v. State Farm (9th Cir. 1989) 868 F.2d 349	• Bad Faith • Theft Loss • Duties After Loss	• Case Management • Motion for Summary Judgment • Granted • Appeal Upheld
Eastern District Court	• Arson/Fraud • Bad Faith	• Case Management • Trial Testimony • Defense Verdict
Superior Court Lake County	• Arson/Fraud • Bad Faith	• Case Management • Bankruptcy • Dismissal by Trustee
Superior Court Sacramento County	• Arson/Fraud • Bad Faith	• Case Management • Dismissal of Case by Plaintiff with • Prejudice, for Waiver of Costs
State Farm v. Lewis (236 Cal.Rptr. 807 (1987))	• Household Exclusion	• Case Management • Motion for Summary Judgment • Granted • Appeal Upheld