



ULISES CASTELLON, CPCU, RPA

Ulises Castellon, CPCU, RPA has worked as a claims professional for over thirty-five years. In 1996, he associated with Fire Cause Analysis, a premier forensic investigation and engineering firm, and is currently Chief Operating Officer. He is also the principal of a consulting business, Claims Analysis serving clients as an insurance consultant and expert witness.

Ulises has managed numerous first and third-party cases through litigation and has extensive deposition and trial testimony experience in a variety of jurisdictions. In addition, he regularly teaches courses on issues ranging from Arson and Fraud Investigation to Fair Claims Practices. He has presented nationally at PLRB on numerous occasions and at various statewide organizations. He is a co-author of Scientific Evidence and Expert Testimony, Chapter 6 – Origin and Cause of Fire. In addition he is a contributing author of The Institutes Associate In Claims (AIC) 31 Insurance Designation on Investigating Losses Caused by Fire, Lightning, Smoke, and Explosion, The Fire Investigation Team & Investigating a Suspicious Fire Loss.

Ulises is bilingual and has acted as a media spokesperson for local news and information programs, including Spanish-speaking television.

Professional Affiliations:

- Society of Property and Casualty Underwriters
- Sacramento Valley Chapter CPCU Board of Directors
President: 1997-1998.
- California Conference of Arson Investigators
- Northern California Fraud Investigators Association
- Insurance Education Association - Instructor
- Insurance School of the Pacific - Instructor
- Western Insurance Information Service - Speaker
- California Insurance Education Foundation – Advisory Board
- National Fire Prevention Association

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Government Work:

Member of Governor's Task Force on Vehicle Theft (1986-1989)

Panelist before California Senate Committee on Judiciary Concerning Auto Fraud (1991)

Publications:

Scientific Evidence and Expert Testimony (co-author):

Chapter 6 – Origin and Cause of Fire. CEB 2016.

Library of Congress # 2014957967

Property Claims Adjusting - Survival Guide: Claims People Magazine, Summer 2000

Year 2000-Coverage for the New Millennium: Claims People Magazine, October 1998

Watercraft Claims-Calming the Rough Waters: Claims People Magazine, June 1998

Computer Animation as a Claim's Tool: Claims People Magazine, September 1997

A Flood Adjuster's Survival Guide: Claims People Magazine, March 1997

Speeches/Presentations/Training:

Mercury Insurance Training – “Spoiliation & the Claims Adjuster” – Nov 2022

IASIU So. Cal Chapter – “Earth, Wind and Fire - An Overview of Wildland Fire Issues” – Nov 2022

In2Risk - "Jedi Response: Predictability and Modeling of Wildfires and Other Natural Catastrophes" – Nov 2022

NASP Conference - "Car-Be-Queing - Vehicle Arsonists - Liar Liar Pants on Fire" – Nov 2022

CPCU Pacific NW I-Day - Seasons of Change at the Needle – “Ring of Power” – Nov 2022

MJ Hall - Agent & Broker Training – “Another Look at Ethics and Ethics - Insurance & Beyond” – Stockton, CA – Oct 2022

AIG Commercial/Heavy Equip. Group - “Vehicle Fire Investigations - Don't Get Burned!”- Webinar – Oct 2022

AIG Consumer/PCG Group – “Vehicle Fire Investigations - Don't Get Burned!”- Webinar – Oct 2022

PRLB Large Loss Conference - “Wildfire Residential Claims: Large Losses on Steroids” – Phoenix, AZ – Oct 2022

Nationwide SIU Training Academy - "Anatomy of An Arson - From Claim to Trial" – Webinar – Sept 2022

Mercury Insurance Training - Daubert Challenge and Beyond . . . The Used and Abuse of Expert Witnesses for Fun and Profit – Webinar – Sept 2022

San Diego IASIU Conference - “Armageddon? A Case Study in Handling a Large Commercial Loss During a Pandemic” – San Diego, CA – Sept 2022

CCNC Conference – Adjuster Coverage Tools for Property Losses – Squaw Valley Tahoe, CA – Aug 2022

Combined Claims Conference (CCC) - Adjusters, Robots & Internet & Things Oh My! – Anaheim, CA – Aug 2022

NorCal Assessors Association - Earth, Wind and Fire - An Overview of Wildland Fire Issues – S. Lake Tahoe – Aug 2022

Nationwide SIU Training Academy - From Everest to Arsonist - Suicide in the Courtroom – Webinar – July 2022

WSATI Carbeque Burn & Learn - The DNA of Fire Investigations & Vehicle Fire Investigations- Don't Get Burned – Long Beach, CA - July 2022

Mercury Insurance Training – Ethics Insurance & Beyond – Webinar – July 2022

Mercury Insurance Training - Fire Investigation in a Post Covid World – Webinar – May 2022

Mercury Insurance Training - The DNA of Fire Investigations – Webinar – Apr 2022

CPCU Roadshow - Jedi Response: Predictability and Modeling of Wildfires and Other Natural Catastrophes – Webinar – Apr 2022

Wawanesa Training – Earth, Wind, Fire – Webinar – Apr 2022

PRLB - Adjusters, Fire Claims & 21st Century Technology – San Antonio, TX – Apr 2022

PNW CPCU Chapter – Another Look at Ethics – Webinar – Mar 2022

El Camino CPCU Chapter - Ethics - Insurance and Beyond – Webinar – Mar 2022

Arizona Insurance Claims Association (AICA) - Fire Investigation in a Post Covid World – AZ -Feb 2022

Mercury Insurance Training - Adjuster's Tools - Arson & Fire Investigation – Webinar – Jan 2022

IASIU Annual Seminar - “Arson Investigation in the 21st Century – Tactics, Tools & Tech” – Orlando, FLA – September 2021

Surplus Line Association of California Training - “Earth, Wind & Fire – Evaluating the Risk and Investigating the Cause” – Webinar – August 2021

Combined Claims Conference – “Fire Investigation in the 21st Century – Tactics, Tools & Tech!” – Orange County, CA – August 2021

Mercury Property Staff Training – “Another Look at Ethics” – Webinar - August 2021

Mercury Property Staff Training – “Earth, Wind & Fire – An Overview of Wildland Fire Issues” – Webinar - July 2021

NAMIC Conference – “A Jedi Response: Predictability and Modeling of Wildfires and Other Natural Catastrophes” – Chicago, IL – July 2021

Mercury Property Staff Training – “Large Loss Fires – A Team Approach” – Webinar - May 2021

Geico SIU Training - “Auto Arson in a COVID-19 World” - Webinar - May 2021

Mercury Property Staff Training – “Arson Investigation in the 21st Century – Tactics, Tools & Tech – Webinar – April 2021

AICA Mtg – “Bad Faith Nightmares – Recent Trends & Themes” - Webinar – April 2021

Hagerty Insurance Training – “Vehicle Fire Investigations-Don’t Get Burned” – April 2021

AZ CPCU Chapter Mtg. – “ Ethics – Insurance and Beyond” – Webinar - March 2021

Mercury Insurance – “Fire Liability Training” - Webinar – February 2021

Mercury Insurance – “Fire and Explosion Investigations That Sizzle” – Webinar - January 2021

Liberty Mutual Western Region Team of SIU Investigators – “From Everest to Arsonist – Suicide in the Courtroom” & “Vehicle Fire Investigations – Don’t Get Burned” – San Diego, CA March 2020

Combined Claims Conference – “Large Loss Fires – A Team Approach” – Garden Grove, CA -March 2020

Oregon Claim Adjusters Association – “Hot Topics in Product Fires: Hoverboards, E-cigs, Smart Meters, Drones and More” – Portland, OR February 2020

Los Angeles CPCU Chapter Meeting – “What’s Burnin? Hash Browns or Hash Oil?”
Los Angeles, CA. - January 2020

In November 2019, Valerie Cammiso, Executive Director of The Institute/CPCU Society asked Ulises Castellon to provide a written testimonial about investing in yourself, the value of education and being a CPCU - Submitted November 19, 2019.

NASP Subro College - Subro College 600 Module 1 – “Hash Browns, Hash Oil and Burning Household Products” – To be presented via webinar as part of a webinar course series – Videotaped November 2019

SCFIA Annual Conference – “What’s Burnin’ – Hash Browns or Hash Oil” - Palm Springs, CA - Nov 2019

SCFIA Annual Conference – “Navigating the SIU Minefield” - Palm Springs, CA. – November 2019

Rancho Cucamonga IASIU – “Earth, Wind and Fire – An Overview of Wildland Fire Issues”
Rancho Cucamonga, CA – November 2019

San Diego IASIU – “Earth, Wind and Fire – Origin, Cause & SIU Investigations” - San Diego, CA
– November 2019

Sacramento Valley CPCU Chapter Mtg – “From Everest to Arsonist – Suicide in the Courtroom”
Sacramento, CA – November 2019

Southern Calif. Claims Assoc. – “Hot Topics in Product Fires: Hoverboards, E-cigs, Smart
Meters, Drones & More” & “Ethics & the Claims Adjuster” Temecula, Ca. – October 2019

Oregon Chapter IASIU Annual Insurance Fraud Conference - “Navigating the SIU Minefield”
Portland, OR. – October 2019

CPCU Claims Insurance Group Annual Mtg. - “Wildfire Technology, Underwriting Claims....”
New Orleans, LA. – Sept. 2019

Oregon CPCU Chapter - “Earth Wind & Fire – An Overview of Wildland Fire Issues”
Tigard, OR. – Sept. 2019

PLRB Regional Adjusters Conference – “Fire & Arson Investigation Tips for Adjusters 2019”
Minneapolis, MN. – Sept. 2019

Claims Conference of N. Calif. - “Navigating the SIU Minefield” – Squaw Valley, Ca.
August 2019

IASIU SoCal Chapter - “True Lies – An Arson Case Study” – Rancho Cucamonga, Ca.
May 2019

AICA Chapter - “Large Loss Fires – A Team Approach” – Phoenix, AZ – May 2019

El Camino CPCU Chapter - “Hot Topics in Product Fires: Hover Boards, E-Cigs, Smart Meters,
Drones and More” – Woodland Hills, Ca. – May 2019

Geico SIU Conference – “Vehicle Arson Investigations-Don’t Get Burned” – San Diego, Ca.
May 2019

AICP Meeting – “Large Loss Fires – A Team Approach” – San Francisco, Ca.- May 2019

Oregon Claims Adjuster Assoc. Symposium - “Rules of Engagement: Claims – Handling
Sensitivity and Survival” – Wilsonville, Ca. April 2019

AFA 30th Annual Conference – “Vehicle Arson Investigations” – Monterey, Ca. - April 2019

PLRB Claims Conference - “Adjusters, Fire Claims & 21st Century Technology” –Indianapolis,
Ind. – March/April 2019

NASP Litigation Skills Conference – ““Hash Browns, Hash Oil and Burning Household Products” -
Palm Springs, Ca. – March 2019

Pacific NW CPCU – “Ethics – Insurance & Beyond” and “Another Look at Ethics” Bellevue, WA
March 2019

Combined Claims Conference - "What's Burnin'- Hash Browns , Hash Oil and the Internet of Things...Dude!" - Garden Grove, Ca. March 2019 Servpro Training - "Large Loss Fires – A Team Approach" - Vista, Ca. Jan. 2019

SCFIA Conference – "Everest to Arsonist – Suicide in the Courtroom" – San Diego, CA – Oct 2018

CPCU Society Annual Meeting – "Bad Faith Nightmares: Recent Trends & Themes" San Diego, CA – Oct 2018

AICA Meeting – Phoenix, AZ - "What's Burnin'? Hash Browns, Hash Oil & the Internet of Things" – Sept. 2018

CPCU Oregon Chapter Meeting - "What's Burnin'? Hash Browns, Hash Oil & the Internet of Things" – Sept. 2018

CCNC Conference – Lake Tahoe, CA. - "Large Loss Fires – A Team Approach" - Aug. 2018

NAIIA Conference – Lake Tahoe,. CA. - "Seven Deadly Sins of Adjuster Testimony" June 2018

SDIAA Training Day – San Diego, CA. - ("What's Burnin'?...Hash Browns or Hash Oil" – May 2018

AICP Western Chapter – San Francisco, CA. – "Navigating the SIU Minefield" – May 2018 CPCU

San Diego Chapter Lunch & Learn – San Diego, CA. - "Ethics Insurance & Beyond" April 2018

Mid-Valley Claims Assoc. – Stockton, CA. - "Ethics and the Claims Adjuster" – April 2018 PLRB

Claims Conference – Orlando, FLA – "Adjuster as Witness-Seven Deadly Sins" – April 2018

NCFIA Conference – Monterey, CA. - "From Everest to Arsonist–Suicide in the Courtroom" April 2018

CPCU Sacramento Chapter – Sacramento, CA. – "Ethics & the Claims Adjuster" – Mar. 2018

CPCU Golden Gate Chapter – San Francisco, CA. - "Earth Wind & Fire – an Overview of Wildland Fire Issues" – Mar. 2018

CCC Conference – Orange County, CA. - "Fire &Explosion Investigations that Sizzle" – March 2018

PSAA Chapter Meeting – Seattle, WA. - "Ethics and the Claims Adjuster" – Jan. 2018 SDIAA

Training - "Fire & Explosion Investigations that Sizzle" – San Diego, CA –Oct. 2017 Oregon.

Annual IASIU Mtg – “True Lies: An Arson Case Study” - Portland, OR- Oct. 2017 Seattle
CPCU I-Day – “Hover Boards, E-Cigs, Drones & More” – Seattle, WA - Oct. 2017 SCFIA –
“Fire & Explosion Investigations that Sizzle” – Palm Springs, CA - Oct. 2017
CCNC Conference – “The DNA of Fire Investigations” – McClellan Park, CA - Sept. 2017
Roseville Fire Dept. – “Burn & Learn Live Burn & Workshop – Roseville, CA - Sept. 2017 SCCA
Summer Classic Seminar – “Another Look at Ethics” – “Ethics & the Claims Adjuster”
“The DNA of Fire Investigations” – Temecula, CA - July 2017
So. Bay Insurance Professionals Assoc. – “Vessel Fire Investigations” & “Vehicle Fire
Investigations” – Torrance, CA - June 2017
PLRB Western Reg. Conf. – “Fire & Explosion Investigations that Sizzle” – Riverside, CA
June 2017
Spokane CPCU Society - “Bad Faith Nightmares: Recent Trends & Themes” – Spokane, WA
June 2017
Servpro Training – “The Seven Deadly Sins of Adjuster Testimony” – Vista, CA May 2017
Oregon CPCU Chapter Mtg. – “Anatomy of an Arson” – Lake Oswego, OR – May 2017
AICA Meeting – “The Seven Deadly Sins of Adjuster Testimony” – AZ – Apr. 2017 NCFIA
Conference – “Navigating the SIU Minefield” – Monterey, CA – Apr. 2017
Pacific NW CPCU Chapter Mtg. – “Fire Proofing Your Claim” – Tacoma, WA – Apr. 2017 PLRB
Claims Conference – “Adjuster as Witness: Seven Deadly Sins” – Boston – Mar. 2017 National
General Training - “Vehicle Fire Investigations” – Berkeley -Mar.. 2017
York Insurance Services Webinar – “Origin & Cause & NFPA 921 Basics” – Mar. 2017
IAIP Regional VII Conference – “Fire Claims Investigation - Subro, Arson & Other
Exposures” – Costa Mesa - Mar. 2017
CCC Conference - “Anatomy of an Arson” – Orange County – Mar. 2017
National General Training - “Vehicle Fire Investigations” – Ontario, CA - Feb. 2017
CPCU I-Day – “Another Look at Ethics”- Orange Empire – Oct. 2016
SCFIA 3-Day Training Conference – “Seven Deadly Sins” – Palm Springs – Oct. 2016
PCEA 2016 Fall Meeting – “Seven Deadly Sins & Bad Faith Nightmares” - Riverside, CA – Oct.
2016

SDIAA – “Fire Claim Investigation: Subro, Arson & Other Exposures” - San Diego – Oct. 2016

CDAА 2016 Fraud Symposium – “Auto Arson” – Orange County – Sept. 2016

SCFIA Lunch & Learn Chapter Mtg. – “Anatomy of an Arson” - Downey, CA – Aug. 2016

Red Shield Training Class – “Electrical Systems Training” – Portland, OR – July 2016

SCCA Seminar – Fire Claim Investigation: Subro, Arson & Other Exposures” – Temecula, CA – July 2016

PLRB Regional Conference – “Fire & Arson Investigation Tips for Adjusters” – Sacramento -
June 2016

Servpro Presentation – “Fire Claims Investigations” - Vista, CA – May 2016

PLRB Insurance Services Expo – “Bad Faith Nightmares: Recent Trends & Themes” –
San Antonio, TX – April 2016

NCFIA Conference – “Earth, Wind & Fire” - Monterey, CA – March 2016 AICA

Monthly Meeting – “Fire Claims Investigations” - Arizona - March 2016 CCC

Conference – “Seven Deadly Sins” - Orange Co. – March 2016

IAIP–2016 Region VIII Conference – “Anatomy of an Arson” – Burbank, CA – March 2016

National General Monthly Training – “Vehicle Fire Investigations” - Ontario, CA – Feb. 2016

South Bay Assoc. of Ins. Professionals – Everest to Arsonist & Earth, Wind & Fire –
Torrance, CA - Jan. 2016

SCFIA Conference – “True Lies – An Arson Case Study” – Palm Springs – Nov. 2015 CDAА

2015 Fraud Symposium – “Auto Arson” - Orange County – Oct. 2015

CPCU All Industry Day – “Education – Ring of Power” - Studio City – Oct. 2015

WSATI – “Vehicle Arson Investigation” - So. Lake Tahoe, CA - Oct. 2015

SCFIA Conference – “Seven Deadly Sins” – Palm Springs - November 2015

Mid-Valley Claims Assoc.– UC to present “The DNA of Fire” – - Stockton - Sept. 2015

Central Coast Claims Assoc.- “Fire Claims Subrogation-A Practical Guide” –
San Jose - May 2015

SDIAА Chapter Meeting – “Vessel Fire Investigations” - San Diego – April 2015

NCFIA Conference – “7 Deadly Sins” - Monterey – April 2015

PLRB Claims Conference – Fire Claim Investigation: Subro, Arson & Other Exposures” -

Anaheim, CA – March 2015

CPCU San Gabriel Chapter Mtg. – “Ethics – Insurance & Beyond” – March 2015

CPCU El Camino Chapter Mtg. – “Ethics – Insurance & Beyond – March 2015 CCC

Conference – “Vehicle Fire Investigations” – Orange County – March 2015 EBCA

Meeting - “The DNA of Fire” – Pleasant Hill, CA - Feb. 2015

AICA – “True Lies – An Arson Case Study” - Scottsdale, AZ – Jan. 2015 Sacramento
Claims Assoc. - “Seven Deadly Sins” – Sacramento, CA – Jan. 2015

NASP Chapter Mtg. – “Spoliation & the Claims Adjuster” – Southern CA - Sept. 2014 CCNC

Conference - “Seven Deadly Sins” – Sacramento – August 2014

CPCU Golden Gate Chapter Mtg. - “The DNA of Fire” – San Francisco, CA - June 2014

Mid-Valley Claims Assoc. – “Fire Proofing Your Claim” – Stockton, CA - May 2014

CPCU Mtg. – “Fire Proofing your Claim” - Pasadena, CA - May 2014

SDIAA Training Session - “Fire Claims Subrogation” – San Diego, CA – March 2014 CCC

Conference- - “Fire Proof Your Claim” – Orange County – March 2014

Sacramento Claims Assoc. – “The DNA of Fire Investigations” - Sacramento – January 2014

Insurance Professionals of Sacramento – “The DNA of Fire Investigations” – Sacramento
January, 2014

SDIAA/CPCU All Industry Day Conference – “Everest to Arsonist” – San Diego, CA
Oct. 2013

SCFIA Conference – “Everest to Arsonist” - Palm Springs – Oct. 2013

SCFIA Monthly Chapter Meeting – “DNA of Fire” – Sept. 2013

Rule Company - “Fire Claims Subrogation” / “Earth, Wind & Fire” / “Fire Claims Subrogation”-
Pasadena, CA – Sept. 2013

CCNC – “Everest to Arsonist” - Sacramento, CA – Sept. 2013

CPCU Golden Empire Chapter Mtg. – “Everest to Arsonist” Bakersfield – Sept. 2013 SCCA

Conference – “DNA of Fire” - Temecula - July 2013

Orange Empire CPCU Chapter Meeting - “Everest to Arsonist” - Orange County, CA –
June 2013

Grotefeld Law Firm – “30 Under 30” – Chicago, Ill. – May 2013

Pacific Northwest CPCU Chapter - “Anatomy of an Arson” - Seattle, WA – May 2013

El Camino CPCU Chapter Meeting- “DNA of Fire” – April 2013

PLRB – “Fire Scenes: Environmental Risks-The Hidden Menace” - Boston, MA –
Mar. 2013

CCAI Training Seminar - “The DNA of Fire” - San Luis Obispo – Mar. 2013 NCFIA

– “From Everest to Arsonist – A Case Study”- Monterey, CA – Mar. 2013

CCC Combined Claims Conference – “Everest to Arsonist” - Long Beach, CA – Mar. 2013 Central

Coast Claims Assoc. Monthly Meeting – “Everest to Arsonist” – Feb. 2013

State Farm – “The DNA of Fire Investigations” – Costa Mesa, CA – December 2012

Rule Company – “The DNA of Fire Investigations” / “From Everest to Arsonist” - Pasadena, CA
November 2012

CAIIA Convention – “Earth, Wind & Fire” – Temecula, CA – October 2012

CCNC Conference – “Ethics and the Claims Adjuster” – Sacramento, CA – August 2012

PLRB/LIRB Claims Conference – “SIU Claims: Successfully Navigating the Minefield” –
April 2012

2012 Combined Claims Conference – “Ethics and the Claim Adjuster” – March 2012 El

Camino Chapter CPCU – “Ethics – Insurance & Beyond” – Woodland Hills, CA –
March 2012

SCFIA 34th Training Conference – “DNA of an Arson Investigation” – November 2011 PCAP

– “Fire Claims Subrogation” – San Francisco, CA – November 2011

San Diego Chapter CPCU – “Earth, Wind & Fire” – San Diego, CA – November 2011

SCCA – “The DNA of Fire Investigations” – Rancho Mirage, CA – October 2011

NAIIA Conference – “Earth, Wind & Fire” – San Diego, CA – September 2011

CCNC Conference – “Ethics – Insurance & Beyond” – Sacramento, CA – September 2011

SCCA Conference – “Earth, Wind & Fire” – Temecula, CA – July 2011

PCAP – “Another Look at Ethics” – Emeryville, CA – May 2011

NCFIA 22nd Annual Anti-Fraud Training Conference – “The Anatomy of an Arson Claim –
Investigation, Evaluation and Resolution – DON’T GET BURNED!” – April 2011

Property Loss Research Bureau National Conference - (Co-presented with Doug Wood of Morris Polich & Purdy LLP) – “SIU Claims: Navigating the Minefield” – April 2011

CAIIA – “Another Look at Ethics” – Sacramento, CA – April 2011

Combined Claims Conference – (Co-presented with Doug Wood of Morris Polich & Purdy LLP) – “Navigating the SIU Minefield: Strategies for Success” – March 2011

San Gabriel Chapter CPCU – Ethics and the Claims Adjuster – Pasadena, CA – March 2011

El Camino Chapter CPCU – The DNA of Fire Investigations – Simi Valley, CA - Feb. 2011

San Diego CPCU I-Day – Anatomy of an Arson – San Diego, CA – October 2010

Pacific Specialty – Ethics & the Claims Adjuster – Menlo Park, CA – May 2010

Sacramento Valley CPCU I-Day – Daubert Challenge and Beyond/ Earth, Wind & Fire – Rancho Cordova, CA – May 2010

Pacific Specialty – Spoliation and the Claims Adjuster / The DNA of Fire Investigations – Menlo Park, CA - May 2010

So. California Combined Claims Conference – Anatomy of an Arson – Sex, Drugs & Rock n Roll – April 2010

Pacific Specialty – Daubert Challenge and Beyond / Anatomy of an Arson / Earth, Wind & Fire – Menlo Park, CA – April 2010

So. Cal. CPCU – Daubert Challenge and Beyond – Ventura, CA – April 2010

SDIAA – Anatomy of an Arson – San Diego, CA – November 2009

CPCU I-Day – Earth, Wind & Fire – Orange, CA - October 2009

CPCU I-Day – Daubert Challenge and Beyond & Earth, Wind & Fire! – Woodland Hills, CA
October 2009

Fire Cause Analysis & CCAI – NFPA 921 Update – Fire Investigation and Litigation –
July 2009

CPCU – Orange Empire – Anatomy of an Arson – Orange, CA – June 2009

CPCU – Anatomy of an Arson – San Gabriel, CA – April 2009

Insurance Adjusters Workshop – Fire and Explosions Perils – NFPA 921 – Scottsdale, AZ –
June 2008

All Industry Day – Trial of an Arson Case – May 2008

Central Arizona CPCU Educational Seminar - "Sex, Drugs and Rock and Roll - Anatomy of an Arson Claim!"
- October 2007

Claims Conference of Northern California – “Ethics and the Claim’s Adjuster – A “Crime Scene
Investigation” – September 2007

Insurance Institute of America – Semester Class Instructor

CPCU 530 - Legal Environment of Insurance – Spring 2006

East Bay Adjusters Association – Your Claim File on Trial – May 2006

Tokio Marine Insurance Company Independent Adjuster License Workshop – May 2006

Insurance Institute of America – Semester Class Instructor AIC
35 – “The Property Claims Adjuster” – Spring 2004

Property Loss Research Bureau [PLRB] - “Litigating the Fire Claim” - March 2004

Inland Marine Underwrites Assn [IMUA] - “Large Loss Fires” – March 2004 Farmers

Insurance Group Panelist- “Vehicle Fraud Investigation” – January 2004

Property Claims Forum Panelist – “Effective Subrogation” – January 2004

Southern California Fraud Investigators Annual Conference
Managing the Fire Case – November 2003

Insurance Institute of America – Semester Class Instructor AIC
33 – “The Claims Environment” – Spring 2003

Property Loss Research Bureau [PLRB] - “Litigating the Arson Case” - April 2003 Insurance

Institute of America – Semester Class Instructor
AIC 36 – “Liability Claims Adjusting” – Fall 2002

Northern California Claims Conference
Panelist – “Creative Casualty Settlements” September 2000

California State University, Sacramento Workshop
– “Claims Issues” June 2000

Property Loss Research Bureau [PLRB] - Panelist “Your
Claim File on Trial”. March 2000

Insurance Education Association – Semester Class Instructor
CPCU 7 “Management in Insurance”. Fall 1999

State Farm Insurance – Mock Trial
Witness Testimony – “Arson Claim File”- October 1998

Northern California Property Forum Annual Seminar Presentation – “Building Claims Scoping
Skills” – October 1998

Claims Conference of Northern California – Seminar Presentation – “Arson and Fraud Claims
Handling” September 1998

Insurance School of the Pacific –Japanese Insurance Professionals Workshop - “Insurance Fraud
in the United States” August 1998

Farmers Insurance Group– Claims Training Presentation – “Effective Claim Handling”
July 1998

California State University, Sacramento Presentation – “Insurance Fraud” June 1998

Claims Conference of Nevada – Seminar Joint Presentation - “Your Claim File on Trial”
May 1998

Insurance Education Association – Semester Class Instructor
CPCU 6 “The Legal Environment of Insurance” Spring 1998

State Farm Insurance – SIU Claims Training. Presentation - “Managing the Claims Expert”
January 1998

State Farm Insurance – Claim Manager’s Conference Joint Presentation. “The Impact of Technology on Insurance” - December 1997

East-Bay Adjusters and Mt. Diablo Adjusters – Joint Training Meeting Mock Deposition – “Your Claim File on Trial” November 1997

International Order of the Blue Goose - Sacramento Pond Annual Training Program Mock Deposition. “Theft Claims Handling” November 1997

Insurance Education Assn. – Claims Training. Arson and Fraud Workshop. October 1997.

California Casualty Insurance Co. – Manager’s Workshop Presentation – Managing the Fire Claim. September 1997

California Conference of Arson Investigators – Training Conference Mock Deposition – Spoliation of Evidence. July 1997

The Dentist’s Insurance Company – Claims Effectiveness Presentation. Video Presentation – Property Claims [Forms and Letters]. July 1997

CSE Insurance Company - Claims Training Presentation. Workshop – Property Arson Claims. April 1997

Fire Retardant Chemicals Assn. International –Conference and Training Seminar. Panelist – Product Liability Workshop. March 1997

Cigna Insurance Company - Claims Effectiveness Presentation. Workshop – Fire Claim Handling. January 1997

Farmers Insurance Group - Claims Effectiveness Presentation. Workshop – Subrogation Claim Handling. January 1997

Chartered Property and Casualty Underwriters – Sacramento Valley Industry Day. Mock Trial Judge – “Fill the Potholes of the Telecommuting Highway” November 1996

National Association of Insurance Women – California State Convention. Debate Panelist – “Examination Under Oath – A Tool or a Weapon?” July 1996

LITIGATION MANAGEMENT/DEPOSITION/TRIAL EXPERIENCE

CASE

Grayfer v. Wawanesa
LA County Superior Court,
California
BC 533 792

INVOLVEMENT/RESULTS

Deposition Testimony
Trial Testimony

Maris v. Nevada Capital Clark County District Court, Nevada A-12-666139-C		Deposition Testimony
Combs v Schmidt et al 17 th Judicial Court for Winnebago County Illinois		Deposition Testimony
Keystone v Nevada Capitol Insurance		Deposition Testimony
Harris v Republic Indemnity US District Court– Eastern District		Deposition & Trial Testimony
Superior Court El Dorado County	<ul style="list-style-type: none"> – Propane/Explosion – Subrogation 	Case Management Deposition Trial Testimony
Superior Court San Francisco County	<ul style="list-style-type: none"> – Bad Faith Action – Riot Claim 	Claim Management Defense Judgment via Motion Summary Judgment
Superior Court Sonoma County	<ul style="list-style-type: none"> – Arson/Fraud – Cancellation – Bad Faith 	Case Management Deposition Testimony
Superior Court Contra Costa County	<ul style="list-style-type: none"> – Concurrent Causation 	Deposition Testimony
Superior Court Alameda County	<ul style="list-style-type: none"> – Policy Cancellation – Fraud – Application – Lien Holder 	Claim Management Deposition Testimony
Superior Court Sacramento County	<ul style="list-style-type: none"> – Fire Loss – Bad Faith – Spoliation of Evidence 	Case Management Deposition and Trial Testimony Defense Verdict
Superior Court Sacramento County	<ul style="list-style-type: none"> – Arson/Fraud – Breach of Contract – Bad Faith 	Case Management Deposition Testimony Arbitration Testimony Defense Verdict
Superior Court	<ul style="list-style-type: none"> – Bad Faith 	Claim Management

Sacramento County	– Theft Claim	Deposition Testimony
Eastern District Court	– Bad Faith – Fire Loss	Case Management Trial Testimony Defense Verdict
Superior Court San Francisco County	– Bad Faith – Arson	Case Management Defense Verdict
<i>West v. State Farm</i> (9 th Cir. 1989) 868 F.2d 349	– Bad Faith – Theft Loss – Duties After Loss	Case Management Motion for Summary Judgment Granted Appeal Upheld
Eastern District Court	– Arson/Fraud – Bad Faith	Case Management Trial Testimony Defense Verdict
Superior Court Lake County	– Arson/Fraud – Bad Faith	Case Management Bankruptcy Dismissal by Trustee
Superior Court Sacramento County	– Arson/Fraud – Bad Faith	Case Management Dismissal of Case by Plaintiff with Prejudice, for Waiver of Costs
<i>State Farm v. Lewis</i> (236 Cal.Rptr. 807 (1987))	– Household Exclusion	Case Management Motion for Summary Judgment Granted Appeal Upheld

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